



## Press Release

# Network Video Technologies Joins NetClear ESS Affiliate Program

New London, CT and New Holland, PA (October 8, 2007)... Berk-Tek, a Nexans Company, and Ortronics/Legrand are pleased to announce that Network Video Technologies (NVT) Inc. has been added as an approved affiliate vendor for the NetClear ESS (Electronic Safety and Security) program.

Through IP convergence, previously disparate disciplines, including data, video and power, are now being connected together over one standardized structured cabling network to allow the sharing of resources, which provides a higher level of network efficiency, while increasing the network's return on investment. Together Ortronics/Legrand and Berk-Tek, a Nexans Company, have expanded their NetClear structured cabling solutions for enterprises to include security and surveillance applications through the new NetClear ESS program. "As part of NetClear ESS, Berk-Tek and Ortronics are teaming up with associated vendors in the CCTV realm, such as camera manufacturers and active component manufacturers to offer proven integrated solution sets for both I.T. managers and security integrators," notes Chris Adams, Marketing Manager for Ortronics/Legrand. "Our goal is to offer our customers a group of like-minded technology affiliates that can bring solution sets and system experience to those ready to embrace IP technology for security applications."

NVT is in the business of transmitting CCTV video and supplying camera power over unshielded twisted pair wire via structured cabling networks. "As an affiliate vendor, NVT provides products, solutions and support to Berk-Tek and Ortronics/Legrand to educate the market on the transition as analog CCTV moves from a coax-based infrastructure to UTP-based," states George Wojtan, Datacom Market Manager, NVT. "Together our products will allow installers and end-users to benefit from the performance, cost savings, simplicity, and future proofing of structured cabling," he adds.

Through NetClear ESS, Ortronics/Legrand and Berk-Tek provide industry leading copper and fiber optic structured cabling systems to assure scalability and performance for all types of networks and technologies. "NetClear ESS solutions demonstrate a progressive path to security over IP, from analog to hybrid to total IP, including running data, video and power (PoE) over the same UTP cable," notes Carol Everett Oliver, RCDD, Marketing Analyst for Berk-Tek. "Companies like NVT, are instrumental in

providing that bridge for CCTV and as convergence encompasses future building automation functions,” she adds.

As part of the NetClear ESS initiative, educational programs, such as full-day seminars, on-site training classes and webinars will be created for both security integrators and cable installers.

#### **About the NetClear Alliance**

NetClear is a Technology Alliance between Berk-Tek, a Nexans Company, and Ortronics/Legrand to provide advanced, end-to-end co-engineered solutions for enhanced Category 5e, Category 6, Augmented Category 6 – 10 Gigabit and optical fiber channels - all backed by a 25-year warranty. For more information, visit [www.netclear-channel.com](http://www.netclear-channel.com)

#### **About Berk-Tek, a Nexans Company**

For more than 45 years, Berk-Tek has been a leading manufacturer of more than 100 different network copper and fiber optic cable products designed to transport high-speed voice, data and video transmissions. For more information, visit [www.berktek.com](http://www.berktek.com).

#### **About Ortronics/Legrand**

Ortronics/Legrand is a global leader in high performance structured cabling solutions, services, and support. Ortronics offers a complete range of Category 5e, 6 and 10 Gig copper, fiber optic, wireless and residential/MDU connectivity solutions. In addition, Ortronics offers Cablofil® wire mesh cable tray and Wiremold® pathways. For more information, visit [www.ortronics.com](http://www.ortronics.com).

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