



**Nexans / Anixter Cable Technology Summit  
March 2010**

**SPEAKER PROFILES**

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**BENI BLELL**

Beni Blell, RCDD, is the director of business development for North and Central America, and is responsible for sales and marketing activities for Nexans cables and cabling systems in Mexico, Central America, and the Caribbean. Blell has been with Nexans for seven years and previously held the position of fiber optic product business manager for Nexans Berk-Tek. Blell has over 15 years of experience in the telecommunications cabling industry and has authored several technical papers and presented at numerous industry forums including IWCS (International Wire and Cable Symposium), NCTA (National Cable Television Association), and COMDEX (now INTEROP).

Blell graduated with a BS in Aerospace Engineering and a Masters in Engineering from North Carolina State University. Prior to joining Nexans, Blell held product development, applications and systems engineering, and market development positions with other fiber optic cabling companies including Corning Cable Systems, CommScope, and Sumitomo Electric.

**CAM DOWLAT**

Cam Dowlat is the Area Vice President of Sales and Marketing for North and Central America. In his position, Dowlat is responsible for supplying high voltage and submarine cables in North and Central America, and manages industrial sales throughout the region.

Dowlat is a Chartered Engineer (C.Eng.), and holds a degree in Applied Chemistry from South Bank University in London, England.

Dowlat is a Fellow of the Institute of Materials, Minerals and Mines, which promotes and develops all aspects of materials science and engineering, geology, mining and associated technologies, mineral and petroleum engineering and extraction metallurgy.

Dowlat has been with Nexans for more than 27 years, and has held positions in plant management, engineering and quality assurance.



### **ERIC JONES**

Eric Jones is the Sales Director for Anixter, managing the South Florida, Central America and Caribbean regions based in Miami, Florida. Eric is responsible for the sales and marketing activities tied to cable and infrastructure products in the following markets: Industrial, Utility, Security, Telecom.

Eric has been working for Anixter for 15 years and has experience in both the Wire and Cable and Telecommunications industries. He has held many different positions within the discipline of sales and marketing focused primarily in the Caribbean and Latin America regions.

### **RAGNAR VOGT**

Ragnar Vogt is the Sales and Marketing Director of Telecom, Nexans Norway for the domestic and export markets, and is responsible for sales and marketing activities for the entire line of Nexans special subsea cables for Oil & Gas and telecommunication applications. The cable range covers umbilicals for Remotely Operated Vehicles (ROV), seismic data acquisition systems, electro/optical umbilicals, composite low voltage power cables and fiber optic submarine cables. The cable product line is supported by an extensive range of accessories for land, platform and subsea joints and terminations. Vogt has been with Nexans for 40 years and previously held several positions within the company, including product manager for telecom transmission systems. He has more than 30 years of experience of fiber optic products and systems, in particular submarine systems. He has worked on special products for the Oil & Gas industry for the last 15 years.

Vogt graduated with a BS in Electrical Engineering and a Master in Control Engineering from University of Liverpool and University of Manchester, both in the UK.