



High-Voltage Teams Are Growing Business Across North America

Two North American Utilities and A Major Global EPC are the First Customers for the new Nexans High-Voltage facility

Charleston, SC, October 8, 2014 – Two major North American Utilities; one American, and one Canadian, have engaged Nexans to provide high-voltage cable solutions for recent projects in Western Canada and the United States.

In addition to these important utility engagements, the Nexans High Voltage group has also completed work for an EPC with Global operations and is a leader in North America. The project services a Potash mining project in Saskatchewan. Potash is a limited resource that is found in only a few places around the world with 46% of the global potash reserves in Canada.

The Potash project was concluded in the summer of 2014, and work is currently underway to complete the utility projects by the end of fall.

“I am proud of the confidence that our customers have in Nexans and in our ability to provide reliable and quality products out of our new facility. We have worked hard to build and train a first class team to ensure excellence in engineering, production, quality and customer service, and have created a model of best-practice for High-Voltage cable manufacturing,” Safiq Virani, Director of Sales and Marketing, High-Voltage North America.

These important partners were confident Nexans would deliver on their expectations, based on our global experience and reputation; they trusted Nexans to provide consistent, best-in-class product, on-time, to meet their needs.

The newly formed sales, engineering and operations teams worked together tirelessly to ensure customer satisfaction. These projects tested the plant infrastructure, and the expertise of our people. The new Extra-High Voltage Facility is off to a great start with more updates to come.

About Nexans

Nexans brings energy to life through an extensive range of cables and cabling solutions that deliver increased performance for our customers worldwide. Nexans' teams are committed to a partnership approach that supports customers in four main business areas: Power transmission and distribution (submarine and land), Energy resources (Oil & Gas, Mining and Renewables), Transportation (Road, Rail, Air, Sea) and Building (Commercial, Residential and Data Centers). Nexans' strategy is founded on continuous innovation in products, solutions and services, employee development, customer training and the introduction of safe, low-environmental-impact industrial processes. In 2013, Nexans became the first cable player to create a Foundation to introduce sustained initiatives for access to energy for disadvantaged communities worldwide. We have an industrial presence in 40 countries and commercial activities worldwide, employing close to 26,000 people and generating sales in 2013 of nearly 6.7 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A. – www.nexans.ca

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